

## Digital Marketing Course

### Course Syllabus:

About Internet Marketing, working methodology, difference between traditional, inbound, and outbound marketing methodologies

- Tools to create Buyer Persona
- Different ways to do competitor research.
- Competitor Research Tools.
- Website Analysis Tools.
- Unique Selling Proposition – Checklist Download.
- Tools to create lead magnets for your business site.
- Web Development – MYSQL, Core PHP
- Landing Page builder tools.
- Copywriting Tools to speed up the process.
- Templates to write great headlines.
- SEO Strategy.
- SEO Reporting
- Link Building Tools.
- Keyword Research Tools.
- Back Analysis Tools.
- Technical SEO Tools.
- Grey Hat Methods to rank higher on Google SERPs.